



HOW CAN WE MAKE YOUR PURCHASING MORE EFFICIENT?

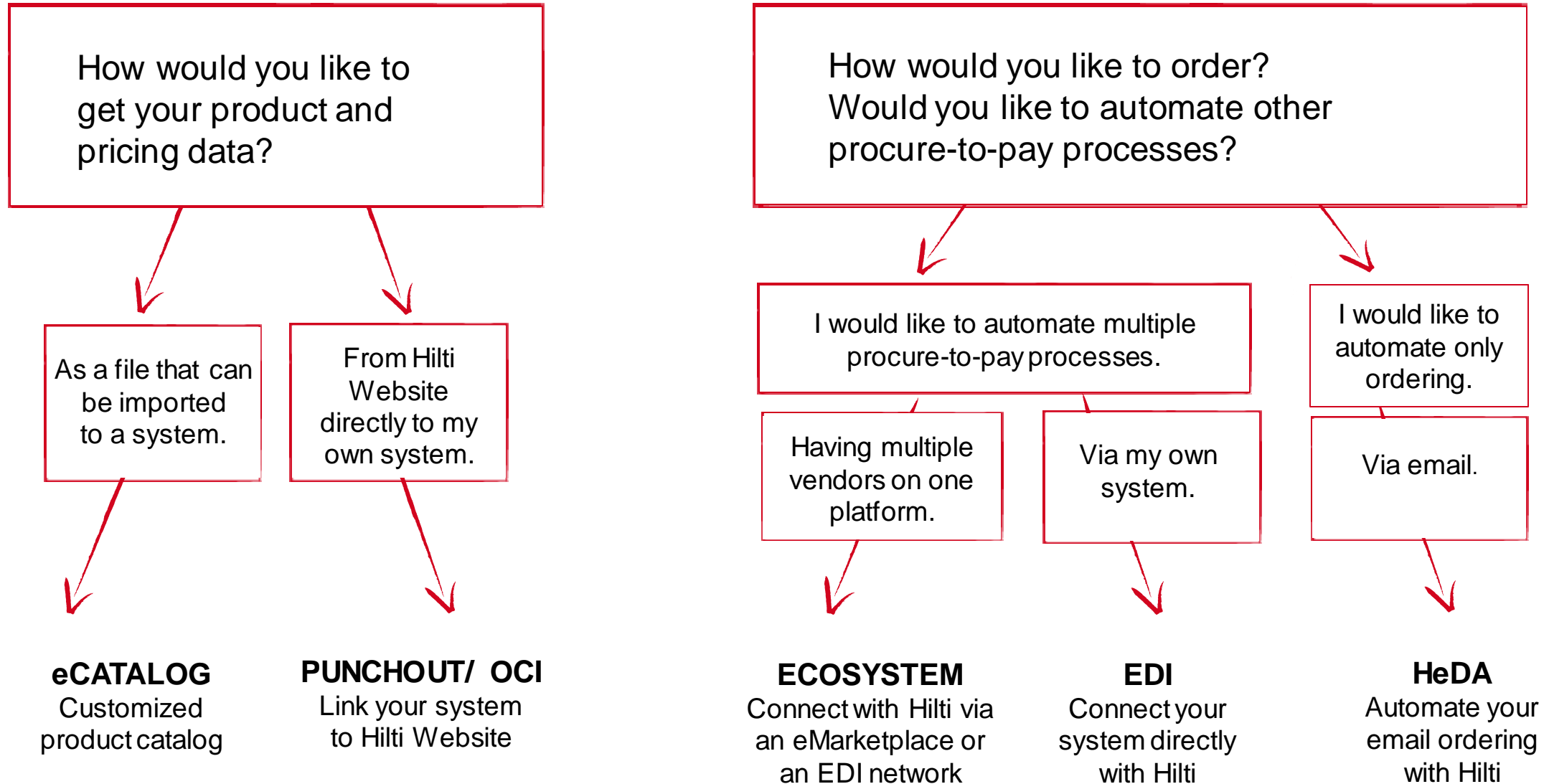


eB2B

Connect. Automate. Benefit.



HOW WOULD YOU PREFER TO PURCHASE FROM US?



DO YOU ALREADY DO EDI WITH YOUR SUPPLIERS?

Electronic Data Interchange (EDI)

- EDI is a direct link between your system and Hilti.
- It's particularly useful if you're a frequent customer.
- EDI standards support several transactions including Order, OrderResp, ShipNotice and Invoice.
- It's also available in a range of formats, such as EDIFact, ANSI x12, cXML, iDoc, ...



Requirements?

- Procurement/ERP system
- Centralized/standardized purchasing process



Does it cost anything?

- No costs for customer from Hilti's side



Might incur some costs if:

- implementation is handled by a 3rd party IT provider on your side
- a VAN connectivity is used (transaction costs)

DO YOU UTILIZE A DIGITAL ECOSYSTEM FOR YOUR PROCURE-TO-PAY PROCESSES?

We partner with 50 digital procurement ecosystems both locally and internationally. We are constantly connecting new ecosystems like eMarketplaces and EDI platforms so that you can connect with us via your preferred platform.



eMarketplaces offer a consumer-like shopping experience with multiple suppliers on one digital platform.



EDI platforms let you easily automate procure-to-pay processes with multiple suppliers.



Digital procurement ecosystems support several transactions and data formats.

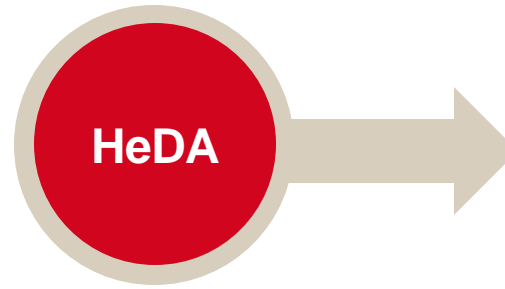


It is easy to connect multiple global branches.

IF YOU LIKE ORDERING VIA EMAIL, WE CAN AUTOMATE YOUR PURCHASE ORDERS.



You can send your original PDF purchase orders via email .

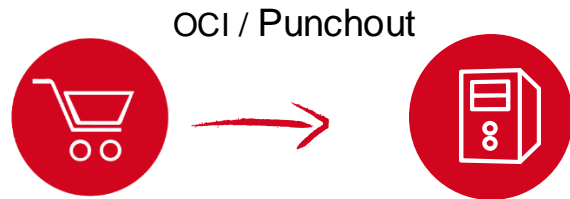


Hilti Electronic Document Automation (HeDA) reads PDFs optically and converts orders into electronic messages.

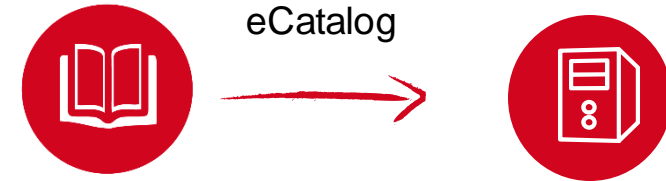


Order is automatically created in Hilti SAP. You benefit from quicker order lifecycle and enhanced data quality.

HOW WOULD YOU LIKE TO RECEIVE YOUR INDIVIDUAL PRODUCT AND PRICING DATA?



If you'd like to buy directly from Hilti Website, we can link to your system with Punchout/OCI. This transfers your Hilti shopping cart directly into your purchasing system.



You can also get a customized electronic product catalogue with your net pricing in the most popular formats like MS Excel, BMEcat, XML etc.

THANK YOU

Contact

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